



**TOTALLEVERANDØR  
TIL OFFSHORE-INDUSTRIEN**

**FULL-LINE SUPPLIER  
TO THE OFFSHORE INDUSTRY**





## **DAN-EQUIP - VÆKST SIDEN 1997**

Dan-Equip A/S blev grundlagt 1. januar 1997 med to medarbejdere. Siden har vi udvidet vores aktiviteter, så vi pt. har 14 medarbejdere. Virksomheden er privat ejet og har korte kommunikationsveje fra bestyrelsen til den daglige ledelse og medarbejderne.

Vi har en strategisk god beliggenhed ved hovedindfaldsvejene til havnen i Esbjerg, som er forsyningsbase for alle aktiviteter relateret til offshore- og vindmølleindustrien i området.

### **KUNDESEGMENTER**

Vores kunder stiller krav til materialer, tryk og temperaturer, og hos os får de stor faglig viden mht. vejledning af normer, materialetyper og specielle materialer – også dem, der ikke findes på lagre i Danmark.

Vores kunder omfatter følgende brancher:

- Offshore-industri
- Petrokemisk industri
- Skibsværfter
- Rederier
- Andre industrier

## **DAN-EQUIP - GROWTH SINCE 1997**

Dan-Equip A/S was established on 1 January 1997 with two employees. We have since expanded our activities and now have 14 employees. The company is privately owned and has short communication channels between the board and the day-to-day managers and employees.

We have a strategically well-situated location by the main approach roads to the harbour in Esbjerg, which is the distribution centre for all activities associated with the offshore and windmill industry in the area.

### **CUSTOMER SEGMENTS**

Our customers place demands on materials, pressure levels and temperatures, and they acquire considerable specialist knowledge from us with regard to guidance on standards, material types and special materials – including those which are not stocked in Denmark.

Our customers encompass the following industries:

- Offshore industry
- Petrochemical industry
- Shipyards
- Shipping lines
- Other industries

## PIPING

Til procesanlæg leverer vi følgende:

- Rør
- Fittings
- Flanger
- Ventiler
- Pakninger
- Bolte
- Rørbærere/ophæng

## PIPING

We supply the following to processing plants:

- Pipes
- Fittings
- Flanges
- Valves
- Packaging
- Bolts
- Pipe supports



## STRUKTURELT STÅL

Vi leverer højstyrke stål til bærende konstruktioner:

- Bjælker
- Plader
- Hulprofiler
- Stangstål
- Riste

## STRUCTURAL STEEL

We supply high-strength steel for bearing constructions:

- Beams
- Slabs
- Hollow sections
- Bar steel
- Grids



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## TOTALLEVERANDØR MED DET STØRSTE LAGER

Hos Dan-Equip har vi investeret i et stort lager. Vi har et meget bredt sortiment, der både består af standardvarer og nichevarer. Har vi undtagelsesvist ikke en vare på lager, går vi meget langt for at skaffe den.

Vi leverer ofte hundredvis af dele til en enkelt kunde – alt fra ventiler, rør og vandhaner til køkkenborde og knive. Det betyder, at vores kunder kun behøver os som totalleverandør.

Vores brede lagersortiment betyder også, at vi kan levere hurtigt – noget som stort set alle vores kunder finder nødvendigt.

## FULL-LINE SUPPLIER WITH THE LARGEST WAREHOUSE

Dan-Equip has invested in a large warehouse. We have a wide-ranging selection, including standard and niche products. In exceptional cases when we do not have an item in stock, we will do our utmost to source it.

We often supply hundreds of parts to a customer – including everything from valves, pipes and taps, to kitchen tables and knives. This means that our customers only need to use us as their full-line supplier.

Our wide range of stock also means that we can provide fast delivery – which is something that practically all of our customers regard as essential.



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### Autotrans Kolding A/S - International haulage & shipping

As an international company, ATK A/S specialises in transporting metal products by road throughout Europe.

Thanks to our extensive and highly qualified network of suppliers and competent and dedicated employees with many years of experience in the industry, ATK A/S offers a high standard of service characterised by quality, attention to detail and reliability.

We have a fleet of more than 100 vehicles operating in the market every week so we are never far away and always ready to handle jobs large or small.

Expert transporters of  
steel products...



And when it comes to transport by rail or sea, we also supply solutions that meet the exact wishes and requirements of our customers.

Located close to the motorway network in Jutland, we ensure fast delivery nationwide in Denmark via our storage facilities.

We are always ready for an open dialogue with customers to ensure the right solution at the right price.

## RÅDGIVNING - VI KAN ALTID HJÆLPE

Det er alfa og omega for vores kunder at kunne bestille materialer, hvor man kan dokumentere sporbarheden fra producenten og til det færdige produkt ved hjælp af værkscertifikater fra godkendte leverandører.

Vi rådgiver gerne vores kunder og kan være behjælpelige med at udvælge de produkter, som med de rette specifikationer, er tilgængelige på markedet.

Ofte sender vores kunder skitser eller tegninger med forslag til normer og materialevalg, hvor vi med vores palette af meget dygtige medarbejdere, står til deres disposition med faglig og kommerciel vejledning.

## ADVICE AND GUIDANCE - WE CAN ALWAYS HELP

It is essential for our customers to be able to order materials for which the traceability from producer to the finished product can be documented with the help of works certificates from approved suppliers.

We will gladly advise our customers and can help select the products which, with the right specifications, are available on the market.

Our customers often send us outlines or drawings with recommendations on standards and material selection, in response to which our diverse team of highly capable employees are ready to provide professional and commercial advice and guidance.



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**VAN LEEUWEN**



## Offshore/Oil and Gas

[www.vanleeuwen.com](http://www.vanleeuwen.com)

In the continuous search for new energy reserves, oil and gas are being extracted from beneath the bottom of the oceans at an ever greater scale. To exploit these energy sources, fixed, as well as floating production platforms are being developed and constructed. Due to the sometimes extreme circumstances under which these

platforms are being used, knowledge concerning the application areas of different types of steel is essential. Van Leeuwen provides customers, from Brazil to Denmark to Singapore, with technical advice and high quality materials, such as duplex and super duplex steel.

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